



LINCOLN

PREPARATORY SCHOOL

January Financial Report

February 26, 2018 Board Meeting

Income Statement – Annual Forecast vs. Budget

Revenue

- Forecasted revenue projections through the end of the fiscal year are \$5.11MM versus budgeted annual revenue of \$4.90MM for a favorable variance of \$208K. This positive variance is due to the increase in enrollment. The October pupil count was 415 and the February count was 424. The original budget was based on an enrollment of 406 pupils.

Personnel

- Personnel expenses are projected to be \$3.68MM versus \$3.58MM budgeted, for an unfavorable variance of \$94K. The unfavorable variance is mainly due to the addition of two instructional positions and increased tutoring stipends.

Other than Personnel

- Other than Personnel expenses are projected to be \$1.23MM versus \$1.16MM budgeted, for an unfavorable variance of \$68K. The unfavorable variances is due to reforecasted food service expenses, athletic expenses and increased educational consultants projections.

Non-Operating Expenses

- Non-operating expenses are forecasted to be \$197K versus \$151K budgeted, for an unfavorable variance of \$45K to end the fiscal year at breaking even. The variance is due to increased contingency based on higher projected revenue.

Income Statement – Actual vs. Budget

Revenue

- Revenue through the period was \$3.09MM which is on target at 61% of the annual forecast. There is \$2.01MM of revenue remaining in the revenue budget.

Personnel

- Salaries and benefit expenses through the period were \$2.18MM which is 59% of the annual forecast. This is on target with the forecast with \$1.50MM remaining in the budget.

Other than Personnel

- Other than personnel expenses through the period were \$798K. This is 65% of the annual forecast. The following budget lines have lower than average amounts remaining in the budget:
 - Curriculum has 35% of the annual budget remaining. This is due to the majority of the curriculum spending is at the beginning of the school year.
 - Athletic expenditures were high through January. This is due to the timing of football season in the fall.

Net Surplus (Deficit)

Net surplus through January 31, 2018 was \$72K. We are forecasted to end the fiscal year at breakeven.

Balance Sheet

Assets

- Cash balance as of January 31, 2018 was \$288K.
 - Primary Checking \$190K.
 - Payroll Checking \$10K.
 - Activity Checking (Acct Ending 42) \$12K.
 - Activity Checking (Acct Ending 66) \$19K.
 - Grambling High - Foundation \$52K.
 - Grambling High – Activity \$2K.
 - Paypal Account - \$2K.
- Federal Accounts Receivable of \$182K consists of Title IA, Title IIA, IDEA, CSP and Federal Food.
- State Accounts Receivable of \$297K consisting of MFP due from the state.
- Prepaid Expenses of \$10K consists of pre-paid software costs.
- Fixed Assets of \$218K, net of accumulated depreciation, consists of smart boards, computers, tablets, printers, band supplies and building repairs.

Liabilities

- Accounts Payable were \$108K.
- Accrued Expense of \$208K consists of FY17 and a portion of FY18 audit fees, food service expenses, and maintenance and utility costs due to Grambling State University.
- Accrued Payroll of \$327K consists retirement, summer pay, and payroll liabilities.
- Credit Card Liabilities of \$8,080.
 - First National Bank 9335: \$2,373.
 - First National Bank 9319: \$5,707.
- Other Short-term Liabilities of \$627 consisting of student activity transactions.
- Long Term Debt of \$6K consists of amortized 4SS start-up costs.

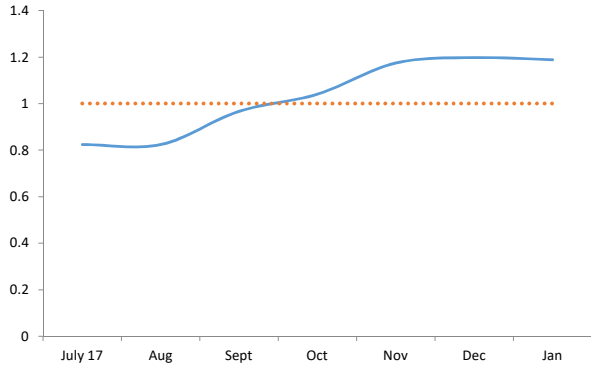
Equity

- Net assets from prior years were \$266K combined with the current surplus of \$72K gives us a total equity position of \$338K as of January 31, 2018.

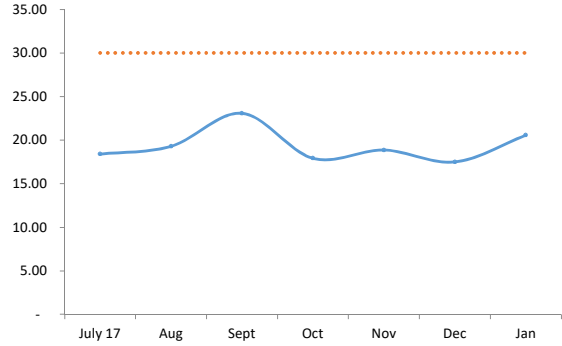
Cash Flow

- Cash was \$288K as of January 31, 2018. We are projected to remain cash positive for the remainder of the fiscal year ending with a cash balance of \$248K.

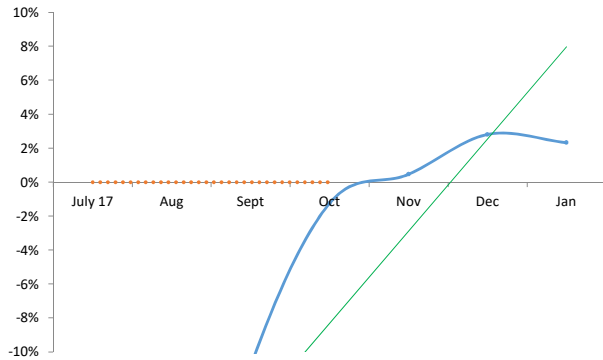
Current Ratio
 (goal: above 1.0)



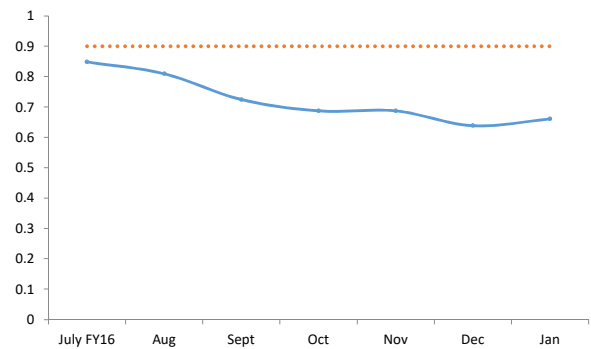
Unrestricted Days Cash
 (goal: 30-60 days)



Total Margin
 (goal: positive trend)

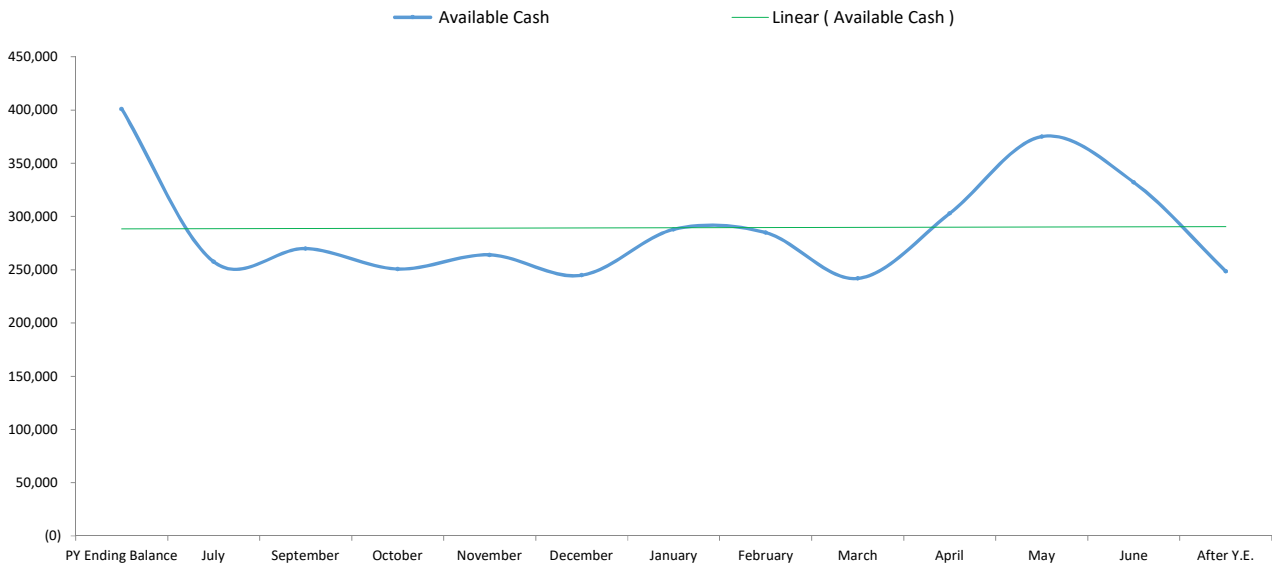


Debt to Asset Ratio
 (goal: below 90%)



Cash Flow Forecast
 (goal: positive cash flow)

Available Cash



Lincoln Preparatory School
 Budget vs. Forecast
 January 2018 Financial Report

February 26, 2018 Board Meeting

	Actual YTD	Prior Forecast	Annual Forecast	△ %	Annual Budget	Difference (Bud v Forecast)
Revenue						
Base Funding	2,676,909	4,461,515	4,456,203	-	4,311,600	144,603
Federal Entitlement Funding	226,507	377,512	377,512	-	366,018	11,494
Federal Food Service Revenue	120,198	200,330	200,091	-	170,000	30,091
Athletics	67,267	59,000	70,000	-16%	55,000	15,000
Philanthropy & Other Income	6,374	5,894	6,374	8%	-	6,374
Total Revenue	3,097,255	5,104,250	5,110,180	-	4,902,618	207,562
Expenses						
Salaries & Benefits						
Instructional Salaries	1,033,547	1,631,529	1,631,529	-	1,572,235	(59,294)
Other Instructional Costs (substitutes)	27,391	33,600	33,600	-	33,600	-
SPED Salaries	89,076	167,027	167,027	-	142,598	(24,429)
Support Salaries	143,299	274,418	274,418	-	274,042	(376)
General & Administrative Salaries	287,356	534,158	534,158	-	554,779	20,621
Benefits	600,819	1,040,514	1,040,514	-	1,009,811	(30,703)
Total Salaries & Benefits	2,181,488	3,681,245	3,681,245	-	3,587,065	(94,180)
Other than Personnel						
Curriculum	17,224	26,390	26,390	-	26,390	-
Software & Assessment	31,750	43,930	43,930	-	65,930	22,000
Educational Supplies	22,134	54,460	54,460	-	54,460	-
Educational Consultants	18,246	29,050	29,050	-	9,326	(19,724)
Equipment & Furniture (non-capital)	-	2,030	2,030	-	2,030	-
Student Recruiting	2,900	8,120	8,120	-	8,120	-
Professional Development	22,806	30,000	30,000	-	30,000	-
Utilities	106,575	182,700	182,700	-	182,700	-
Transportation	116,972	172,196	172,196	-	172,196	-
Custodial & Maintenance	87,860	129,093	129,093	-	129,093	-
Legal	30,750	47,908	47,908	-	47,908	-
Telecommunications	-	-	-	-	5,000	5,000
Insurance	23,780	40,000	40,000	-	40,000	-
Business Supplies	13,592	12,000	20,557	42%	12,000	(8,557)
Media Supplies	1,501	1,560	1,560	-	1,560	-
Finance, HR, & Ops Support	59,694	94,600	94,600	-	94,600	-
Athletic Expenses	80,843	79,500	84,500	6%	55,000	(29,500)
Technology Consultants	-	8,526	8,526	-	8,526	-
Food Service	118,490	196,061	195,828	-	175,100	(20,728)
Other Instruction	2,709	9,000	9,000	-	9,000	-
Other Administration	16,520	35,500	35,500	-	35,500	-
Other Expenditures	16,233	5,361	16,233	-	-	(16,233)
Total Other than Personnel	798,170	1,207,985	1,232,181	2%	1,164,439	(67,742)
Non-Operating Expenses						
Depreciation	45,006	92,452	92,452	-	88,300	(4,152)
Contingency	-	122,568	104,302	-18%	62,814	(41,488)
Total Non-Operating Expenses	45,560	215,020	196,754	-9%	151,114	(45,640)
Total Expenses	3,025,218	5,104,250	5,110,181	-	4,902,618	(207,563)
NET SURPLUS (DEFICIT)	72,037	-	-		-	-
State Surplus Calculation						
Add Depreciation	45,006	92,452	92,452		88,300	
Add Contingency	-	122,568	104,302		62,814	
Reduce Capital Expenditures	(34,310)	(59,380)	(59,380)		(57,800)	
Increase/Decrease in LT Debt	-	-	-		-	
NET STATE SURPLUS (DEFICIT)	82,733	155,640	137,374		93,314	
PY Balance	96,937	96,937	96,937		96,937	
State Ending Fund Balance	179,670	252,577	234,311		190,251	
Percent of Revenue		5%	5%		4%	

	Annual Budget	Annual Forecast	Actual Year-to-Date	Remaining \$	Remaining %
Revenue					
Base Funding	4,311,600	4,456,203	2,676,909	1,779,294	40%
Federal Entitlement Funding	366,018	377,512	226,507	151,005	40%
Federal Food Service Revenue	170,000	200,091	120,198	79,893	40%
Athletics	55,000	70,000	67,267	2,733	4%
Philanthropy & Other Income	-	6,374	6,374	-	0%
Total Revenue	4,902,618	5,110,180	3,097,255	2,012,925	39%
Expenses					
<i>Salaries & Benefits</i>					
Instructional Salaries	1,572,235	1,631,529	1,033,547	597,982	37%
Other Instructional Costs (substitutes)	33,600	33,600	27,391	6,209	18%
SPED Salaries	142,598	167,027	89,076	77,951	47%
Support Salaries	274,042	274,418	143,299	131,119	48%
General & Administrative Salaries	554,779	534,158	287,356	246,802	46%
Benefits	1,009,811	1,040,514	600,819	439,695	42%
Total Salaries & Benefits	3,587,065	3,681,245	2,181,488	1,499,758	41%
<i>Other than Personnel</i>					
Curriculum	26,390	26,390	17,224	9,166	35%
Software & Assessment	65,930	43,930	31,750	12,180	28%
Educational Supplies	54,460	54,460	22,134	32,326	59%
Educational Consultants	9,326	29,050	18,246	10,804	37%
Equipment & Furniture (non-capital)	2,030	2,030	-	2,030	100%
Student Recruiting	8,120	8,120	2,900	5,220	64%
Professional Development	30,000	30,000	22,806	7,194	24%
Utilities	182,700	182,700	106,575	76,125	42%
Transportation	172,196	172,196	116,972	55,224	32%
Custodial & Maintenance	129,093	129,093	87,860	41,233	32%
Legal	47,908	47,908	30,750	17,158	36%
Telecommunications	5,000	-	-	-	0%
Insurance	40,000	40,000	23,780	16,220	41%
Business Supplies	12,000	20,557	13,592	6,965	34%
Media Supplies	1,560	1,560	1,501	59	4%
Finance, HR, & Ops Support	94,600	94,600	59,694	34,906	37%
Athletic Expenses	55,000	84,500	80,843	3,657	4%
Technology Consultants	8,526	8,526	-	8,526	100%
Food Service	175,100	195,828	118,490	77,337	39%
Other Instruction	9,000	9,000	2,709	6,291	70%
Other Administration	35,500	35,500	16,520	18,980	53%
Other Expenditures	-	16,233	16,233	0	0%
Total Other than Personnel	1,164,439	1,232,181	798,170	434,010	35%
<i>Non-Operating Expenses</i>					
Depreciation	88,300	92,452	45,006	47,446	51%
Contingency	62,814	104,302	-	104,302	100%
Total Non-Operating Expenses	151,114	196,754	45,560	151,194	77%
Total Expenses	4,902,618	5,110,181	3,025,218	2,084,962	41%
NET SURPLUS (DEFICIT)	-	-	72,037		

Lincoln Preparatory School
 Balance Sheet
 January 2018 Financial Report

February 26, 2018 Board Meeting

	<u>June 30, 2017</u>	<u>January 31, 2018</u>
Assets		
Current Assets		
Cash & Equivalents	401,042	287,893
Federal Accounts Receivable	155,966	182,329
State & Local Gov't Accounts Receivable	1,008	297,547
Prepaid Expenses	-	10,199
Total Current Assets	<u>558,016</u>	<u>777,968</u>
Non-Current Assets		
Fixed Assets	288,112	322,422
Accumulated Depreciation	(58,954)	(103,960)
Total Non-Current Assets	<u>229,158</u>	<u>218,462</u>
Total Assets	<u><u>787,174</u></u>	<u><u>996,430</u></u>
Liabilities & Equity		
Liabilities		
Current Liabilities		
Accounts Payable	185,457	108,048
Accrued Expenses	36,821	208,621
Accrued Payroll	290,981	327,104
Credit Card Liabilities	-	8,080
Other Short-Term Liabilities	-	627
Total Current Liabilities	<u>513,260</u>	<u>652,479</u>
Non-Current Liabilities		
Long-Term Debt	8,000	6,000
Total Non-Current Liabilities	<u>8,000</u>	<u>6,000</u>
Total Liabilities	<u>521,260</u>	<u>658,479</u>
Equity		
Net Assets	299,271	265,914
Net Surplus/(Deficit)	(33,357)	72,037
Total Equity	<u>265,914</u>	<u>337,951</u>
Total Liabilities & Equity	<u><u>787,174</u></u>	<u><u>996,430</u></u>

Lincoln Preparatory School
Cash Flow Forecast
FY2018

	July	August	September	October	November	December
Revenue						
Base Funding	327,350	321,350	321,777	321,350	321,350	382,088
Federal Entitlement Funding	88,751	10,054	53,777	7,198	75,049	-
Other	9,009	6,293	9,478	8,789	26,046	4,055
Total Revenue	425,110	337,697	385,032	337,337	422,445	386,143
Expenses						
Salaries & Benefits	293,350	204,343	207,891	275,429	284,979	291,346
Other than Personnel	274,744	121,018	133,203	124,938	124,759	113,998
Total Expenses	568,094	325,361	341,094	400,367	409,738	405,344
Change in Cash	(142,984)	12,336	43,938	(63,030)	12,707	(19,201)
Beginning Cash	401,042	258,058	270,394	314,332	251,302	264,009
Available Cash	258,058	270,394	314,332	251,302	264,009	244,808

Lincoln Preparatory School
Cash Flow Forecast
FY2018

	January	February	March	April	May	June	After Y.E.
Revenue							
Base Funding	382,090	382,090	424,190	424,190	424,190	424,190	-
Federal Entitlement Funding	95,568	51,565	51,565	51,565	51,565	51,565	145,348
Other	15,088	-	-	-	-	-	-
Total Revenue	492,746	433,655	475,755	475,755	475,755	475,755	145,348
Expenses							
Salaries & Benefits	278,843	282,650	282,650	282,650	282,650	282,650	142,565
Other than Personnel	170,818	154,084	236,084	131,901	121,084	236,084	86,323
Total Expenses	449,661	436,734	518,734	414,551	403,734	518,734	228,888
Change in Cash	43,085	(3,079)	(42,980)	61,204	72,021	(42,980)	(83,540)
Beginning Cash	244,808	287,893	284,814	241,835	303,038	375,059	332,079
Available Cash	287,893	284,814	241,835	303,038	375,059	332,079	248,539